

Pioneering Excellence: How BelFlex and Pioneer Automotive Steered Success Together



CLIENT

At Pioneer Automotive Technologies, excellence isn't just a goal; it's an expectation. With positions ranging from production to warehouse and forklift operations, the company demands nothing short of exceptional staffing solutions to fuel its operations.

CHALLENGE

Pioneer was facing a pivotal moment. The need for a new staffing partner arose, foreshadowing a significant transition. With 130 agency employees onsite, the challenge seemed daunting. The switch required seamless continuity without disruption, encompassing the transfer of employee documentation, benefits inquiries and navigating the innate uncertainties in such transitions. Time was of the essence, with a tight deadline looming before the facility's annual two-week shutdown.

SOLUTION

Embracing the ethos of the American Staffing Association's Code of Ethics, BelFlex, an Elwood Staffing company, stepped in with a comprehensive solution. With precision and care, BelFlex navigated the transition, ensuring no disruption. An experienced transition team orchestrated clear communication, addressed concerns, facilitated onboarding and streamlined administrative tasks. Their dedication meant working extended hours to meet the demanding two-week deadline.

The partnership between BelFlex and Pioneer blossomed into a testament of success that still exists today. Open communication and collaboration laid the foundation for a thriving relationship. Pioneer's openness to periodic workforce analyses ensured that BelFlex provided a proactive service, despite the potential for higher payouts. However, this approach ultimately led to the cultivation of the highest quality workforce and facilitated optimal retention, which, in the long run, didn't translate to increased expenditure. Together, they maintained an inclusive work environment, fostering high morale and low turnover rates.

From special events like free lunches and themed contests to practical giveaways and staffing level highs of 230 employees, the collaboration was rewarding. BelFlex's dedication led them to become the sole provider of staffing services for over a decade. Pioneer's strategic shifts led to a reduction in their operations within BelFlex's market; however, they continue to serve Pioneer with the same passion on a smaller scale.

“Our positive working relationship with BelFlex, is a true case study in ‘win-win’ partnerships. The automotive OEM world demands flawless execution every day, week and month with mistakes measured in errors per million. Working with BelFlex, we were able to meet these demanding expectations despite many extraordinary hurdles and challenges including the Global supply chain crisis, the Covid pandemic, and numerous other unpredictable head winds. Success was achieved through extensive open and responsive communication between our team and the entire BelFlex team from top to bottom. If you need a world-class staffing solution partner, I would highly recommend you consider BelFlex.”

**Steve Moerner, President,
Pioneer Automotive**

