

# Tap Into a New Candidate Pool with a Direct Hire Pay-as-You-Go Model



## If you're like most, you've probably noticed the labor challenges in your workplace today.

As we navigate these unique times, BelFlex is constantly evaluating the factors disturbing our clients, and working with them to overcome challenges in new and effective ways. One way we've been doing that lately is by offering a Direct Hire Pay-as-You-Go Model. If you have open positions that could be filled with permanent, direct hire candidates, then we hope you'll reach out to further explore this approach to hiring.

### This model allows clients like you to:

- ✔ **Tap into a candidate pool** only accessible to companies offering direct hire opportunities
  - The already employed who are looking for a change
  - Those uninterested in temporary work opportunities
- ✔ **Avoid large lump sum payments** for candidates you don't yet know
- ✔ **Pay weekly** until direct hire fee is paid
- ✔ **Take advantage of volume discounts.** (If you have extensive direct hire needs, we may be able to discount the total cost/weekly charge for each position.)

\* Discontinue payments if employee is terminated or quits before fee is paid

According to Staffing Industry Analysts' 2021 North America Temporary Worker Survey, for most temporary workers, a traditional ongoing job of full time work directly through an employer is the ultimate goal. And over the next 10 years, temporary workers plan to focus more on full-time work.

## The BelFlex Advantage

- BelFlex's advanced & experienced sourcing strategies accelerate hiring.
- Our entire workdays are structured around finding & qualifying candidates.
- We do this every day and offer access to a large pipeline of candidates, for less.
- Our access to state of the art AI tools for reaching & engaging talent further strengthens our pool of candidates.

**Reach out to us today** to discuss implementing this direct hire model at your company.



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